

Tony Wright

Warrenton, VA | (804) 220-8651 | aww@wrightintel.net | [linkedin.com/in/aww195](https://www.linkedin.com/in/aww195)

PROFESSIONAL SUMMARY

Program and operations leader with 12+ years across defense acquisition and government services: stood up and led a \$120M+ Government/Industry/Academia development program, wrote and managed \$155M in software contracts, and directed cross-functional teams of 60+. PMP and PMI-ACP certified; DAWIA Program Management Level II (legacy; Practitioner-equivalent under Back-to-Basics). Retired Naval Officer (Commander) with deep aviation and sensor-integration domain expertise and working data skills (Python, SQL, ETL).

CORE SKILLS

- Program & Portfolio Management (PMP, PMI-ACP)
- Government Contracting & Capture
- Cross-Functional Leadership & Stakeholder Management
- Continuous Improvement & Service Delivery
- Agile Delivery / Product Owner (Jira)
- Risk Management & Program Governance
- Performance Reporting, KPIs & Dashboards
- AI Adoption & Workflow Integration

SELECTED ACHIEVEMENTS

Stood Up a \$120M+ Government Program: Led the OSD Electronic Warfare Assessment at MTSI — technical interchange meetings and a nationwide industrial survey built consensus among senior defense officials, endorsed in a SECDEF-signed memo — then led the resulting 200+ person, \$120M+ program from concept to contract kickoff in under a year.

Wrote and Managed \$155M in Software Contracts: At Ausley Associates, authored all requirements and contracts for six software efforts spanning two aircraft OS upgrades in 18 months; deliveries rated the most significant aircraft upgrade in over a decade by flight-test evaluators.

Perfect CPARS, 70% Growth: As SETA Lead on an ACAT I program, won the proposal against three competitors, earned a perfect base-year CPARS score, and grew the program 70% in the first option year.

PROFESSIONAL EXPERIENCE

WRIGHT INTEL SOLUTIONS, LLC

03/2020 – Present

Chief Technology Officer (CTO)

- Technology lead for a government-services consultancy. Architected and stood up the firm's complete business infrastructure — email, telephony, website, and CRM backend — and maintain it in production.
- Support capture and proposal development: data-driven opportunity targeting, teaming arrangements, and federal proposal production managed through Jira. Designing and building an LLM-driven client-research pipeline that sharpens opportunity targeting and capture.

AVIATION ADVENTURES

12/2024 – Present

Flight Instructor (Gold Seal CFI) · Part 141 Check Instructor

- Check Instructor at Northern Virginia's largest Part 141 flight school (~630 flight hours/year); FAA Airman Certification Representative; 20+ graduates at a 100% first-attempt pass rate; AOPA Distinguished Flight Instructor, 2026 (Eastern Region).
- Authored the school's complete FAA-compliant Part 141 Multi-Engine Instructor curriculum, including its record-keeping backend; currently developing an upset-recovery course for a newly acquired turboprop trainer.

PVA TePla OKOS SOLUTIONS

11/2020 – 03/2023

Operations Director — Production, Procurement, and Customer Service

- Oversaw production, procurement, and a global customer-service team for a precision-instrument manufacturer (scanning acoustic microscopes). Led the firm's ISO 9001:2015 re-certification.
- **Production Lead** — Converted customer purchase orders into integrated production plans covering floor configuration, labor, and QA. 100% on-time delivery through 2022; productivity doubled 2020–2022 (\$10M+ sales volume) at constant staffing.

- **Procurement Lead** — Managed all purchasing through COVID-impacted 2021–22 supply chains. Performed ETL of multi-source data into a single cloud ERP; rebuilt inventory processes with serial-number accountability for hundreds of controlled parts, cutting shelf inventory 30%.

MODERN TECHNOLOGY SOLUTIONS, INC (MTSI)

11/2016 – 03/2020

Principal Analyst

- Managed multiple parallel projects for a Department of the Navy S&T customer — contracts, requirements, and long-range goals. Created and reported technical and financial metrics to stakeholders including senior officials at the Office of the Secretary of Defense (OSD).
- Principal Investigator, OSD Electronic Warfare Assessment: year-long industrial survey, classified workshops, and Technical Interchange Meetings across 11 aircraft programs. Findings endorsed in a memo signed by the Secretary of Defense.
- Program Manager: led a 200+ person, \$120M+ Government/Industry/Academia program to design and build an EW sensor with software integration into a military aircraft. Wrote SOW, CDRLs, use cases, and SETR plan; supported source selection and contract award; led kickoff and early development iterations. [EVM, SETR]
- Business development: identified, teamed, and won a \$3M+ technical-services support contract.

AUSLEY ASSOCIATES, INC

05/2011 – 11/2016

Senior Program Manager (2011–2013) → Senior Group Manager (2013–2016)

- Managed 60 employees and subcontractors across three contracts supporting a DoD program — full responsibility for staffing, mentoring, performance management, financial planning and billing, and contract compliance.
- Software Contracts Lead: wrote, contracted, and managed six large software contracts spanning two major aircraft operating-system upgrades — \$155M in requirements and contracts over 18 months. Balanced cost/schedule/performance after kickoff; flight-test evaluators called the delivery the most significant aircraft upgrade in over a decade.
- Product Owner for multiple projects: organized dozens of user symposiums to define and prioritize requirements and shape UX; expert at facilitation, servant leadership, and translating between customers and development teams. [SDLC, Agile]
- SETA Lead for an ACAT I program: led the proposal team to a win over three competitors; perfect CPARS score in the base year; grew the program 70% in the first option year; generated 30% annual site growth 2013–2016.

ADDITIONAL EXPERIENCE

UNITED STATES NAVY

- Commander (O-5), retired 2011. Commanding Officer; Naval Aviator (F/A-18); Strike Fighter Tactics Instructor.

EDUCATION

Georgetown University — Certificate, Data Science | The George Washington University — M.A., Organizational Management | Naval War College — M.A., National Security & Strategic Studies | University of Florida — B.A., Construction Management

CERTIFICATIONS & TECHNICAL SKILLS

Project Management Professional (PMP), #3128965 — issued Aug 2021, valid through Aug 2027 | PMI Agile Certified Practitioner (PMI-ACP), #3133863 — issued Aug 2021, valid through Aug 2027 | DAWIA Program Management Level II (legacy; Practitioner-equivalent under Back-to-Basics)

Technical: Python, SQL, ETL, generative-AI APIs & agentic LLM workflows, Excel, MS Project, Jira, BASH, HTML/CSS